



## ABOUT US

Panther Equity Group takes a flexible approach to investing in lower middle market companies. We partner with Founders & management teams to bring strategic guidance, operational & executive support, and a collaborative mindset to help businesses thrive through their next chapter.

We accomplish long-term growth and support through:

- Optimizing core operations and scaling systems
- Services, product & market expansion
- Sales, marketing & channel acceleration
- Leadership and executive team development
- Strategic implementation of technology & AI
- Targeted growth through M&A

## INVESTMENT CRITERIA

- Platform Investment: \$3M-15M EBITDA
- Add-on Acquisitions: \$1M+ EBITDA
- Profitability: 10+% EBITDA Margin
- Geography: US or Canada HQ
- Target Transaction: Majority or Significant Minority Ownership

### TARGET SECTORS

IT Services &  
Tech-enabled Services

B2B & Professional  
Services

Niche  
Manufacturing

## ACTIVE PLATFORM INVESTMENTS



Glass Box Technology is a Managed Services Provider, VAR & solutions integrator and cybersecurity consultant that delivers solutions across infrastructure design, cybersecurity, network architecture, virtualization and cloud enablement.

**Industry:** Managed IT Services, Solutions Integrator/VAR, Cybersecurity Consultant

**Investment Date:** Majority Recap, 2025    **HQ:** Irvine, CA    **Add-Ons:** Up to \$6M in EBITDA



Switchbox is a digital transformation and software development company designing software applications and providing digital strategy consulting services to healthcare, manufacturing and infrastructure customers.

**Industry:** Digital Transformation, Software Development

**Investment Date:** Majority Recap, 2023    **HQ:** Columbus, OH    **Add-Ons:** Up to \$3M in EBITDA